This week we held 2 Company Rep meetings to allow our Registration Team to update all of us on the status of registrations and to help our Company Reps use the data we are collecting to do outreach to their company members. The success of past reunions from other USNA Classes is a direct relationship to the outreach those classes did by the company reps. This is why I have asked them to contact the members of their company and check-in, say hello and bring awareness about our 40th Reunion. To date, we have made great progess and all signs point to a very successful and well attended reunion weekend and I want to continue that positive momentum until September. This being said, I am reminding them and all of you that August 1st is the Early registration deadline. Starting August 2nd, registration fees increase \$100 per person. SAVE MONEY and don't procrastinate. Can you cancel after August 1st if you cannot make it? YES! Up until September 16th, you can get a full refund. REGISTER TODAY, or at least prior to August 1st, you will be happy you did. Do so by going to our Class of '85 website and finding the registration link to get that process started:

## https://1985.usnaclasses.net

I will say this again, our class website is the epicenter of this reunion. I am continually updating the site and will do so up until the reunion. Get your merchandise, check my class email archive, look at the full schedule of events, etc. As of yesterday, we have completely sold out of group rate rooms. I cannot secure any more discounted rooms because of our own success as well as a large Blue Grass Festival taking place in Annapolis and the fans of that music are booking a large number of rooms. There are hotels with rooms that weekend still, just do some searching. I might suggest the Hilton Garden Inn (you can walk to shuttles at the Graduate) or the Double Tree, as of a few days ago they still had rooms. There are always the local boutique hotels and BNB's to choose from, or AirBNBs. Once again, don't procrastinate on this.

Here is a Golf Outing Update. Steve Pimpo and Vic Otero have secured a limited number of tee times at the USNA Golf Course on Thursday, September 18th, starting at 12 noon. If you want to play, contact Steve at: <a href="mailto:sipimpo@cmcast.net">sipimpo@cmcast.net</a> or (410) 903-1548. The cost is \$125, will be paid at the pro shop that day and includes a cart. Spots are limited, if you want to play, act now.

That's it for today folks, if your company rep reaches out, you now know why, I sent them. We really want a great turnout for this amazing weekend. This WILL be the best reunion we have had and we hope you can make it.

Oh, I have finalized plans for an Army/Navy pre-game tailgate and watch party at the Wico Street Beer Company in downtown Baltimore. This will be an all you can eat and drink event for \$70 from 1130-1430, and turns into a big watch party for those not attending the game or who want to save money on an expensive ticket or freeze your butts off, but still enjoy the Beat Army environment with classmates. More to come on this event, but mark your calendars. Go Navy, Beat Army!!

Bob Smith '85

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